



Product information

Performance Lead



Our Performance Leads focus on improving efficiency across a drilling campaign. Working offshore directly for your company representative, they draw on a uniquely detailed knowledge of our rigs and people to drive performance improvements and help you exceed your operational and financial targets, while developing a One Team culture.

Throughout the drilling campaign, the Performance Leads are working back to back and continuously monitoring the daily operation. Their focus is to find offshore efficiencies across the entire rig operation, including third party contractors.

Performance Leads act on your behalf to drive the daily process of performance monitoring and management. Throughout the day they interact constantly with all personnel on the rig, coaching, nudging, helping them work more efficiently and building a shared understanding. At the same time they continuously integrate lessons learned from previous operations by drawing on the knowledge of the wider Maersk Drilling organisation.

Although Performance Leads work for you, they have the unique advantage of a detailed understanding of the rig, its equipment, processes and its people. This deep insight into Maersk Drilling's systems and processes gives them enormous leverage in delivering efficiencies. They are part of Maersk Drilling's wider Performance Support Team, who are on hand to help with any performance related requests.

Performance Leads not only establish a vital link between your teams onshore and our teams offshore, they are the bridge between your requirements and Maersk Drilling's ways of working.

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Smarter Drilling for Better Value

Efficient well delivery drivers achieved with this service:



Reduce Waste



Increase Certainty



Reduce Time



Key benefits

- Maximise utilisation of people and equipment
- Reduce time on well
- Reduce operational expenditure
- Improve safety

Example from a drilling campaign with Maersk Discoverer



Continous improvement
of the wireline operation during 4 wells reduced the wireline rig up / rig down time by 38%

Role in detail

Performance Leads work back-to-back offshore from the moment the operation begins – and sometimes during the final phase of planning.

They are the focal point for the information gathered about operational efficiency. They go through the findings from previous operations, extract learnings, and implement improvements into future activities – thus unlocking the full potential of the operation, while communicating all this back to the customer.

The Performance Lead's skillset

- Several years' offshore drilling experience
- Strong communication and coaching abilities
- Performance mindset with Plan Do Study Act (PDSA) methodology
- Highly organised and methodical
- Specific training in the role



Performance Leads establish a vital link between your teams onshore and our teams offshore

The Performance Lead must have

Strong communication and coaching abilities



The role includes:

- Leading Advance Planning meetings, Weekly Performance meetings and After Action Reviews
- Ensuring optimal utilisation of offline capabilities
- Conducting observation studies to identify ILT in operations
- Following up on agreed actions to implement lessons learned
- Responding to daily performance figures at operations meetings
- Ensuring all parties offshore are ready for upcoming operations
- Communicating rig performance to the team and sharing lessons learned



Can a Performance Lead make a difference to your drilling operation?

Talk to us to find out more. We can even put you in touch with one of our Performance Leads to give you a first-hand understanding of what he can offer.

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